

Sumo Logic Cloud Security Analytics Audit and compliance promotional offer

Sumo Logic Cloud Security Analytics enables security experts and governance risk and compliance teams to quickly demonstrate security best practices and compliance readiness for security regulations and frameworks, like HIPAA, NIST, CMMC, or ISO 27001. Sumo Logic includes out-of-the-box integration apps which include pre-built searches and granular dashboards to demonstrate continuous PCI compliance and shorten audit cycles across your cloud and on-premises environments.

Selling propositions

- Quickly identify and monitor sensitive information
- Real-time visibility into assets across different cloud environments
- Detection and reporting of configuration errors or risky/out of compliance configurations
- Helps shorten audit cycles with out-of-the-box, pre-built searches and dashboards to demonstrate continuous PCI compliance across cloud and on-premises environments and reduces the manual effort for time-intensive security audits

Challenges/Opportunities

- Demonstrating compliance is complex due to multiple tools and disparate data sources across different cloud and on-prem environments, apps and tools
- Expensive data retention, especially if you're storing more than necessary due to lack of visibility of your regulated data
- Lengthy time spent by (expensive) auditors to review regulated data
- Lack of resources and expertise across the organization to gather evidence
- Referencing evidence across multiple frameworks is difficult and time consuming
- Lack continuous monitoring of security controls

Key data points

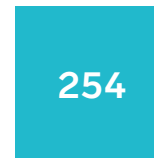


Secure platform, secure data

PCI, FISMA, HIPAA, ISO 27001, SOC2 Type II, and FedRAMP™ Moderate Impact



Average number of security tools medium-sized orgs have to manage



Average number of SaaS applications orgs must manage and monitor if regulated



Products

Cloud Security Analytics
- Audit and compliance

Offers: 10GB, 50GB,
100GB or 150GB



Audience

Security Engineer, IT Engineer,
Security Compliance Analyst,
Information Security Compliance
Analyst/Manager, Governance
Risk & Compliance Analyst/
Manager, Chief Compliance
Officer, Security Analyst/
Manager



Ecosystem

AWS Cloud Watch

GCP

Azure

Non PCI compliance log
vendors



Competitors

Splunk

CASB Cloud Security Tools

Available assets

- [Cloud Security Analytics solution page](#)
- [Audit & compliance use case page](#)
- [Sumo Logic security platform video](#)
- [SoSafe case study](#)
- [PCI compliance with Sumo Logic webpage](#)

Offer details

- **Cloud Security Analytics - Audit and Compliance 10GB:** 10GB daily log ingest and 365-day retention for additional investigative analytics.
- **Cloud Security Analytics - Audit and Compliance 50GB:** 50GB daily log ingest and 365-day retention for additional investigative analytics.
- **Cloud Security Analytics - Audit and Compliance 100GB:** 100GB daily log ingest and 365-day retention for additional investigative analytics.
- **Cloud Security Analytics - Audit and Compliance 150GB:** 150GB daily log ingest and 365-day retention for additional investigative analytics.

Competitive rebuttals

OBJECTION	RESPONSE
"I'm using AWS which is already PCI-certified."	<p>This is a great validation on AWS security but doesn't mean your organization is meeting all of its PCI requirements.</p> <p>Sumo directly integrates with AWS to give you full visibility into your users' behavior and data security.</p>
" Splunk provides adequate data security and certifications."	<p>Yes but, they charge extra for basic security features like encryption-at-rest. And all security attestations (including PCI and HIPAA) come at an additional charge too. Is this really cost-effective?</p> <p>Sumo Logic provides robust security that is standard across all customers, including encryption-at-rest and in motion, along with security attestations (PCI-DSS, HIPAA, FISMA, ISO 27001, SOC2, GDPR, etc.) at no additional charge. Sumo Logic also offers a FedRAMP Moderate authorized offering, if preferred.</p>

Key Sumo Logic differentiators

- Cloud-native SaaS platform provides the scale to handle all of your regulated data and security events logs
- Single cloud-native platform supports convergence of observability data with your security data
- Sumo Logic is a certified PCI-DSS Level 1 Service Provider
- Sumo Logic is available via our FedRAMP™ Moderate authorized product offering
- Out-of-the-box value for compliance and audit